

## **SERVICE**

## Distribution and Supply Chain Services

Our team works with clients to manage disruption and create a resilient supply chain.



## Related Expertise

- Advertising and Marketing
- Electric Vehicle Supply Chain
- Franchise

Osler's Distribution and Supply Chain practice includes advising on a wide variety of commercial arrangements that make up a start-to-finish product supply chain. This includes drafting, reviewing and negotiating the commercial agreements involving raw material producers, manufacturers, suppliers, distributors, dealers, consigners, retailers, resellers, sales agents and end users (whether B2B or direct-to-consumer).

As a national, full-service firm with over 500 legal professionals, we offer the added benefit of a scalable team – we work as "one team" regardless of our geographical location. We have experience with the production, distribution and advertising of certain regulated products, including alcohol, tobacco and other regulated food and drug products. We can support our clients with:

- Manufacturing Agreements
- Wholesale Agreements
- Supply Agreements
- Warehousing Agreements
- Co-Packing Agreements
- Delivery Agreements
- Distribution and Dealer Agreements
- Reseller Agreements
- Third Party Logistics Agreements
- License Agreements
- Research & Development Arrangements



- Sales Agent/Representative Agreements
- MAP Policies
- Consignment Agreements
- End-user Service Agreements
- Internet sales Consumer-facing Agreements, including website terms of use
- Consumer warranties, extended warranties and service plans

Managing disruption and creating a resilient supply chain has become increasingly important to our clients in recent years and we anticipate this will remain a strategic focus as global markets and traditional ways of doing business undergo rapid and unpredictable change.

## **Key Contacts**



Andraya Frith
Partner, Chair: Franchise and Distribution,
Toronto